Tankan Summary (June 2021)

189th Short-Term Economic Survey of Enterprises in Japan

I . All Enterprises

Number of Sample Enterprises

| | Manufacturing | Nonmanufacturing | Total | Response rate |
|--------------------------|---------------|------------------|-------|---------------|
| All Enterprises | 3,888 | 5,519 | 9,407 | 99.2% |
| Large Enterprises | 986 | 886 | 1,872 | 99.0% |
| Medium-sized Enterprises | 1,013 | 1,628 | 2,641 | 99.1% |
| Small Enterprises | 1,889 | 3,005 | 4,894 | 99.4% |

Responding Period: May 27 to June 30

Not to be released before 8:50 a.m. on Thursday, July 1, 2021

July 1, 2021

Research and Statistics Department

Bank of Japan

| | | FY 2020 | | | FY 2021 | | |
|------------------|-------------------|---------|--------|--------|---------|--------|--------|
| | | | 1H | 2H | | 1H | 2H |
| U.S.dollar-yen | March 2021 Survey | 106.66 | 107.00 | 106.32 | 106.07 | 106.04 | 106.10 |
| (Yen/U.S.dollar) | June 2021 Survey | 106.82 | 107.04 | 106.61 | 106.71 | 106.70 | 106.71 |
| Euro-yen | March 2021 Survey | 121.76 | 121.06 | 122.47 | 123.10 | 123.09 | 123.11 |
| (Yen/Euro) | June 2021 Survey | 122.58 | 121.25 | 123.90 | 125.27 | 125.28 | 125.26 |

<Ref.> Average of predicted exchange rates of all enterprises for overall businesses

1. Business Conditions

DI ("favorable" - "unfavorable"), % points

| | | | Large Ei | nterprises | | | | | Medium-size | d Enterprise | S | | | Small Enterprises | | | | |
|--|---------------|-----------|---------------|------------|----------|---------|---------------|-----------|---------------|--------------|-----------|---------|---------------|-------------------|---------------|---------|-----------|---------|
| | March 20 | 21 Survey | | June 202 | 1 Survey | | March 20 | 21 Survey | | | 21 Survey | | March 20 | 21 Survey | | | 21 Survey | |
| | Actual result | Forecast | Actual result | | Forecast | | Actual result | Forecast | Actual result | | Forecast | | Actual result | Forecast | Actual result | t | Forecast | |
| | | | | Changes | | Changes | | | | Changes | | Changes | | | | Changes | | Changes |
| Manufacturing | 5 | 4 | 14 | 9 | 13 | -1 | -2 | -6 | 5 | 7 | -1 | -6 | -13 | -12 | -7 | 6 | -6 | 1 |
| Textiles | -21 | -22 | -16 | 5 | -8 | 8 | -41 | -33 | -35 | 6 | -28 | 7 | -49 | -49 | -48 | 1 | -38 | 10 |
| Lumber & Wood products | -6 | -6 | 18 | 24 | -12 | -30 | 7 | -18 | 14 | 7 | -7 | -21 | -21 | -25 | -22 | -1 | -20 | 2 |
| Pulp & Paper | -8 | -4 | 4 | 12 | 4 | 0 | -9 | 2 | 12 | 21 | | 6 | -16 | -22 | -19 | -3 | -19 | 0 |
| Chemicals | 5 | 5 | 23 | 18 | 19 | -4 | 14 | 1 | 15 | 1 | 3 | -12 | -1 | -4 | 9 | 10 | -3 | -12 |
| Petroleum & Coal products | 19 | 7 | 12 | -7 | 7 | -5 | 11 | -22 | 11 | 0 | 0 | -11 | -3 | -17 | -5 | -2 | -10 | -5 |
| Ceramics, Stone & Clay | -3 | -4 | 5 | 8 | 7 | 2 | -9 | -8 | -10 | -1 | -8 | 2 | -5 | -7 | -11 | -6 | -9 | 2 |
| Iron & Steel | -5 | 0 | 5 | 10 | 5 | 0 | -3 | -11 | 6 | 9 | 0 | -6 | -14 | -5 | 13 | 27 | 12 | -1 |
| Nonferrous metals | 15 | 6 | 33 | 18 | 18 | -15 | -10 | 0 | 12 | 22 | 10 | -2 | 9 | 5 | 28 | 19 | 18 | -10 |
| Food & Beverages | 4 | 0 | 8 | 4 | 1 | -7 | 1 | -6 | -5 | -6 | -9 | -4 | -26 | | -27 | -1 | -14 | 13 |
| Processed metals | 3 | -8 | 6 | 3 | -2 | -8 | 5 | 3 | 9 | 4 | 6 | -3 | -13 | -8 | 5 | 18 | 3 | -2 |
| General-purpose machinery | 12 | 21 | 34 | 22 | 23 | -11 | 6 | -7 | 2 | -4 | 0 | -2 | 3 | -8 | 4 | 1 | -6 | -10 |
| Production machinery | 8 | 11 | 26 | 18 | 29 | 3 | -7 | -4 | 8 | 15 | 3 | -5 | -21 | -9 | -5 | 16 | -2 | 3 |
| Business oriented machinery | -2 | -3 | 8 | 10 | 5 | -3 | 11 | 4 | 16 | 5 | 7 | -9 | -5 | _ | 9 | 14 | 6 | -3 |
| Electrical machinery | 18 | 18 | 28 | 10 | 27 | -1 | 5 | 6 | 20 | 15 | 11 | -9 | -3 | -2 | 1 | 4 | 6 | 5 |
| Shipbuilding & Heavy machinery, etc. | -44 | -40 | -18 | 26 | -18 | 0 | -23 | -28 | -18 | 5 | | -5 | -21 | -27 | -20 | 1 | -24 | -4 |
| Motor vehicles | 10 | 6 | 3 | -7 | 12 | 9 | 4 | 7 | 11 | 7 | 12 | 1 | 14 | 17 | 11 | -3 | 19 | 8 |
| Basic materials | 1 | -1 | 13 | 12 | 9 | -4 | -6 | -10 | 1 | 7 | -2 | -3 | -13 | -16 | -6 | 7 | -8 | -2 |
| Processing | 7 | 6 | 16 | 9 | 14 | -2 | -1 | -3 | 6 | 7 | 1 | -5 | -14 | -10 | -6 | 8 | -5 | 1 |
| Nonmanufacturing | -1 | -1 | 1 | 2 | 3 | 2 | -11 | -12 | -8 | 3 | -8 | 0 | -11 | -16 | -9 | 2 | -12 | -3 |
| Construction | 22 | 7 | 15 | -7 | 7 | -8 | 18 | 0 | 16 | -2 | -2 | -18 | 9 | -7 | 10 | 1 | -3 | -13 |
| Real estate | 15 | 11 | 13 | -2 | 20 | 7 | 2 | -9 | 5 | 3 | -4 | -9 | -4 | -10 | 0 | 4 | -5 | -5 |
| Goods rental & Leasing | 14 | 10 | 20 | 6 | 14 | -6 | -9 | -8 | -7 | 2 | 0 | 7 | -23 | | -20 | 3 | -10 | 10 |
| Wholesaling | -7 | -3 | 7 | 14 | 10 | 3 | -10 | -8 | -1 | 9 | -3 | -2 | -19 | -22 | -14 | 5 | -17 | -3 |
| Retailing | 19 | 8 | 2 | -17 | -2 | -4 | 4 | -4 | -2 | -6 | 2 | 4 | -5 | -10 | -11 | -6 | -17 | -6 |
| Transport & Postal activities | -19 | -7 | -10 | 9 | -4 | 6 | -39 | -28 | -34 | 5 | -29 | 5 | -25 | -24 | -20 | 5 | -19 | 1 |
| Communications | 29 | 29 | 31 | 2 | 23 | -8 | 15 | 15 | 30 | 15 | | -5 | 29 | 15 | 27 | -2 | 13 | -14 |
| Information services | 31 | 21 | 26 | -5 | 15 | -11 | 4 | 1 | 7 | 3 | 6 | -1 | 7 | 1 | 10 | 3 | 2 | -8 |
| Electric & Gas utilities | -21 | -16 | -18 | 3 | -24 | -6 | 2 | -9 | -5 | -7 | -2 | 3 | 20 | 5 | 13 | -7 | 13 | 0 |
| Services for businesses | 24 | 18 | 26 | 2 | 32 | 6 | 14 | 7 | 19 | 5 | 14 | -5 | 0 | -9 | 0 | 0 | -3 | -3 |
| Services for individuals | -51 | -25 | -31 | 20 | -8 | 23 | -39 | -26 | -30 | 9 | -22 | 8 | -41 | -35 | -39 | 2 | -31 | 8 |
| Accommodations, Eating & Drinking services | -81 | -58 | -74 | 7 | -47 | 27 | -82 | -63 | -74 | 8 | -63 | 11 | -75 | | -74 | 1 | -48 | 26 |
| All industries | 2 | 2 | 8 | 6 | 8 | 0 | -8 | -9 | -3 | 5 | -5 | -2 | -12 | -15 | -8 | 4 | -10 | -2 |

| | | All Enterprises | | | | | | | | |
|------------------|----|-----------------|----|---|----|----|--|--|--|--|
| Manufacturing | -6 | -7 | 2 | 8 | 0 | -2 | | | | |
| Nonmanufacturing | -9 | -12 | -7 | 2 | -9 | -2 | | | | |
| All industries | -8 | -10 | -3 | 5 | -5 | -2 | | | | |

Notes: 1. Response rate = The number of enterprises that responded to the question on business conditions / the number of sample enterprises * 100

- 2. Changes in actual result = "Actual result of the current survey" minus "Actual result of the previous survey" Changes in forecast = "Forecast of the current survey" minus "Actual result of the current survey"
- 3. "Shipbuilding & Heavy machinery, etc." indicates transportation machinery excluding motor vehicles.

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1. Business Conditions (Continued)

<Ref.> Percentage share of the number of respondents choosing each alternative

| %, | % | poir |
|----|---|------|
| | | |

| | | • | | | | | | | %, % points | | |
|------------------------------------|----------------------|-----------------------------|----------------------|----------------------|---------------------------------|----------------------|----------------------|---------------------------------|----------------------|--|--|
| | N | Iarch 2021 Surv | ey | | June 2021 Survey | | | | | | |
| | | Actual result | | | Actual result | t | Forecast | | | | |
| | Large Enterprises | Medium-sized Enterprises | Small Enterprises | Large Enterprises | Medium- sized Enterprises | Small Enterprises | Large Enterprises | Medium- sized Enterprises | Small Enterprises | | |
| Manufacturing | 5 | -2 | -13 | 14 | 5 | -7 | 13 | -1 | -6 | | |
| 1. Favorable | 19 | 21 | 17 | 23 | 24 | 20 | 20 | 17 | 16 | | |
| Not so favorable | 67 | 56 | 53 | 68 | 57 | 53 | 73 | 65 | 62 | | |
| Unfavorable | 14 | 23 | 30 | 9 | 19 | 27 | 7 | 18 | 22 | | |
| Nonmanufacturing | -1 | -11 | -11 | 1 | -8 | -9 | 3 | -8 | -12 | | |
| Favorable | 19 | 17 | 17 | 18 | 16 | 17 | 15 | 12 | 11 | | |
| Not so favorable | 61 | 55 | 55 | 65 | 60 | 57 | 73 | 68 | 66 | | |
| Unfavorable | 20 | 28 | 28 | 17 | 24 | 26 | 12 | 20 | 23 | | |

<Ref.> Average of predicted exchange rates of exporting enterprises by large manufacturing enterprises for overall businesses

| | | FY 2020 | | | FY 2021 | | |
|------------------|-------------------|---------|--------|--------|---------|--------|--------|
| | | | 1H | 2H | | 1H | 2H |
| U.S.dollar-yen | March 2021 Survey | 106.46 | 106.97 | 105.95 | 105.38 | 105.39 | 105.36 |
| (Yen/U.S.dollar) | June 2021 Survey | 106.53 | 106.94 | 106.12 | 105.57 | 105.60 | 105.54 |
| Euro-yen | March 2021 Survey | 121.31 | 120.64 | 121.98 | 122.36 | 122.38 | 122.35 |
| (Yen/Euro) | June 2021 Survey | 122.26 | 120.67 | 123.85 | 124.21 | 124.26 | 124.16 |

2. Supply and Demand Conditions, Inventories, and Prices

| noints |
|--------|
| |

| | | | | Large E1 | nterprises | | 70 points |
|--|------------------|----------|-----------|----------|------------|----------|-----------|
| | | March 20 | 21 Survey | | June 202 | 1 Survey | |
| | | Actual | Forecast | Actual | | Forecast | |
| | | result | | result | Changes | | Changes |
| Domestic Supply & Demand Conditions for Products | Manufacturing | -13 | -11 | -5 | 8 | -4 | 1 |
| and Services: | Basic materials | -21 | -19 | -11 | 10 | -9 | 2 |
| Diffusion index of "Excess demand" minus "Excess supply" | Processing | -8 | -7 | -1 | 7 | -2 | -1 |
| | Nonmanufacturing | -18 | -18 | -15 | 3 | -15 | 0 |
| Overseas Supply & Demand Conditions for Products: | Manufacturing | -6 | -6 | 3 | 9 | 2 | -1 |
| Diffusion index of "Excess demand" minus "Excess supply" | Basic materials | -11 | -13 | 0 | 11 | -2 | -2 |
| | Processing | -4 | -4 | 5 | 9 | 4 | -1 |
| | | | | | _ | | |
| Inventory Level of Finished Goods & Merchandise: | Manufacturing | 10 | | 6 | -4 | | |
| Diffusion index of "Excessive or somewhat excessive" | Basic materials | 11 | | 7 | -4 | | |
| minus "Insufficient or somewhat insufficient" | Processing | 9 | | 4 | -5 | | |
| Wholesalers' Inventory Level: | Manufacturing | 8 | | 4 | -4 | | |
| Diffusion index of "Excessive or somewhat excessive" | Basic materials | 12 | | 10 | -2 | | |
| minus "Insufficient or somewhat insufficient" | Processing | 5 | | 0 | -5 | | |
| | | | | | | | |
| | Manufacturing | -2 | -2 | 4 | 6 | 5 | 1 |
| Change in Output Prices: | Basic materials | 5 | 1 | 10 | 5 | 13 | 3 |
| Diffusion index of "Rise" minus "Fall" | Processing | -5 | -4 | 0 | 5 | 1 | 1 |
| | Nonmanufacturing | -1 | 3 | 3 | 4 | 4 | 1 |
| | Manufacturing | 15 | 18 | 29 | 14 | 27 | -2 |
| Change in Input Prices: | Basic materials | 21 | 22 | 30 | 9 | 29 | -1 |
| Diffusion index of "Rise" minus "Fall" | Processing | 13 | 17 | 28 | 15 | 26 | -2 |
| | Nonmanufacturing | 11 | 11 | 13 | 2 | 15 | 2 |

| 9 | 6 | points | |
|---|---|--------|--|
| | | | |

| | | | | | | | % points |
|--|------------------|----------|-----------|---------|------------|----------|----------|
| | | | | Small E | nterprises | | |
| | | March 20 | 21 Survey | | June 202 | 1 Survey | |
| | | Actual | Forecast | Actual | | Forecast | |
| | | result | | result | Changes | | Changes |
| Domestic Supply & Demand Conditions for Products | Manufacturing | -26 | -27 | -21 | 5 | -21 | 0 |
| and Services: | Basic materials | -28 | -29 | -23 | 5 | -23 | 0 |
| Diffusion index of "Excess demand" | Processing | -24 | -25 | -18 | 6 | -19 | -1 |
| minus "Excess supply" | Nonmanufacturing | -25 | -26 | -22 | 3 | -22 | 0 |
| Overseas Supply & Demand Conditions for Products: | Manufacturing | -18 | -18 | -9 | 9 | -10 | -1 |
| Diffusion index of "Excess demand" | Basic materials | -22 | -24 | -12 | 10 | -13 | -1 |
| minus "Excess supply" | Processing | -17 | -14 | -8 | 9 | -9 | -1 |
| | | | | _ | | | |
| Inventory Level of Finished Goods & Merchandise: | Manufacturing | 13 | | 10 | -3 | | |
| Diffusion index of "Excessive or somewhat excessive" | Basic materials | 13 | | 9 | -4 | | |
| minus "Insufficient or somewhat insufficient" | Processing | 13 | | 11 | -2 | | |
| Wholesalers' Inventory Level: | Manufacturing | 16 | | 8 | -8 | | |
| Diffusion index of "Excessive or somewhat excessive" | Basic materials | 18 | | 10 | -8 | | |
| minus "Insufficient or somewhat insufficient" | Processing | 14 | | 7 | -7 | | |
| | | | | | | | |
| | Manufacturing | 0 | 2 | 5 | 5 | 8 | 3 |
| Change in Output Prices: | Basic materials | 6 | 10 | 15 | 9 | 19 | 4 |
| Diffusion index of "Rise" minus "Fall" | Processing | -5 | -4 | -2 | 3 | 1 | 3 |
| | Nonmanufacturing | -5 | -4 | -1 | 4 | 0 | 1 |
| | Manufacturing | 29 | 36 | 43 | 14 | 45 | 2 |
| Change in Input Prices: | Basic materials | 35 | 39 | 49 | 14 | 47 | -2 |
| Diffusion index of "Rise" minus "Fall" | Processing | 24 | 33 | 39 | 15 | 43 | 4 |
| | Nonmanufacturing | 18 | 21 | 25 | 7 | 28 | 3 |

3. Sales and Current Profits

All Enterprises

Nonmanufacturing

All industries

| Sales year-to-year % change | | | | | | | | | |
|-----------------------------|------------------|---------|---------------|------------|---------------|--|--|--|--|
| | | FY 2020 | | FY 2021 | | | | | |
| | | | Revision rate | (Forecast) | Revision rate | | | | |
| | Manufacturing | -7.8 | 0.5 | 6.0 | 3.9 | | | | |
| | Domestic Sales | -7.2 | 0.3 | 4.8 | 2.9 | | | | |
| Large Enterprises | Exports | -9.0 | 0.9 | 8.5 | 5.9 | | | | |
| | Nonmanufacturing | -9.0 | -0.3 | 0.4 | -1.6 | | | | |
| | All industries | -8.5 | 0.0 | 2.7 | 0.7 | | | | |
| Medium-sized | Manufacturing | -6.4 | 0.6 | 5.9 | 2.2 | | | | |
| Enterprises | Nonmanufacturing | -6.9 | 1.0 | 2.8 | 0.9 | | | | |
| | All industries | -6.8 | 0.9 | 3.6 | 1.2 | | | | |
| | Manufacturing | -7.7 | 1.0 | 4.0 | 1.6 | | | | |
| Small Enterprises | Nonmanufacturing | -7.0 | 1.0 | 1.7 | 0.7 | | | | |
| | All industries | -7.2 | 1.0 | 2.2 | 0.9 | | | | |
| | Manufacturing | -7.6 | 0.6 | 5.6 | 3.2 | | | | |

year-to-year % change 0 2H FY 2020 1H FY 2021 2H FY 2021

| 1H FY 2020 | 2H FY 2020 | | 1H FY 2021 | | 2H FY 2021 | |
|------------|------------|---------------|------------|---------------|------------|---------------|
| | | Revision rate | (Forecast) | Revision rate | (Forecast) | Revision rate |
| -15.7 | -0.1 | 1.1 | 11.6 | 6.7 | 1.3 | 1.4 |
| -13.6 | -1.1 | 0.9 | 9.1 | 4.8 | 1.2 | 1.2 |
| -20.0 | 1.9 | 1.6 | 17.3 | 10.9 | 1.5 | 1.7 |
| -13.2 | -4.8 | -0.3 | 1.4 | -1.3 | -0.6 | -1.8 |
| -14.2 | -2.8 | 0.3 | 5.6 | 2.0 | 0.2 | -0.5 |
| -11.7 | -1.1 | 1.1 | 10.3 | 2.4 | 2.0 | 2.1 |
| -11.2 | -2.8 | 1.9 | 4.7 | 0.1 | 1.1 | 1.6 |
| -11.3 | -2.4 | 1.7 | 6.1 | 0.7 | 1.4 | 1.7 |
| -12.7 | -2.8 | 1.7 | 8.0 | 1.9 | 0.4 | 1.3 |
| -11.6 | -2.6 | 2.1 | 4.1 | 0.4 | -0.4 | 0.8 |
| -11.8 | -2.7 | 2.0 | 5.0 | 0.8 | -0.2 | 1.0 |
| -14.5 | -0.8 | 1.2 | 10.7 | 5.1 | 1.2 | 1.5 |
| -12.2 | -3.6 | 0.9 | 3.0 | -0.4 | -0.1 | -0.2 |
| -13.0 | -2.7 | 1.0 | 5.6 | 1.4 | 0.3 | 0.4 |

Current Profits year-to-year % change

-7.9

-7.8

0.4

-0.3

0.9

| | | FY 2020 | | FY 2021 | |
|-------------------|------------------|---------|---------------|------------|---------------|
| | | | Revision rate | (Forecast) | Revision rate |
| | Manufacturing | -1.4 | 19.4 | 4.0 | 22.0 |
| | Basic materials | -5.7 | 18.2 | -0.4 | 16.7 |
| Large Enterprises | Processing | 0.5 | 20.0 | 5.9 | 24.2 |
| | Nonmanufacturing | -37.9 | 7.6 | 20.0 | 22.3 |
| | All industries | -21.6 | 13.9 | 11.0 | 22.1 |
| Medium-sized | Manufacturing | -11.5 | 9.9 | 5.0 | 9.5 |
| Enterprises | Nonmanufacturing | -23.9 | 12.8 | 10.3 | 6.4 |
| | All industries | -20.0 | 11.8 | 8.4 | 7.4 |
| | Manufacturing | -10.2 | 20.5 | 10.2 | 10.0 |
| Small Enterprises | Nonmanufacturing | -16.1 | 20.0 | 0.8 | -1.5 |
| | All industries | -14.7 | 20.2 | 3.1 | 1.3 |
| | Manufacturing | -3.8 | 18.3 | 4.8 | 18.9 |
| All Enterprises | Nonmanufacturing | -30.4 | 11.8 | 12.8 | 12.4 |
| | All industries | -20.1 | 14.7 | 9.1 | 15.2 |

(Note) Revision rates are calculated as the percentage change of the figures between the current and previous survey.

| 1H FY 2020 | 2H FY 2020 | | 1H FY 2021 | | 2H FY 2021 | j |
|------------|------------|---------------|------------|---------------|------------|---------------|
| | | Revision rate | (Forecast) | Revision rate | (Forecast) | Revision rate |
| -36.3 | 48.0 | 35.1 | 30.9 | 28.4 | -12.3 | 16.7 |
| -33.7 | 34.0 | 35.3 | 18.0 | 17.7 | -13.4 | 15.7 |
| -37.5 | 54.3 | 35.0 | 36.9 | 33.3 | -11.9 | 17.1 |
| -45.2 | -28.0 | 16.0 | 18.4 | 14.9 | 21.7 | 30.7 |
| -41.2 | 5.4 | 27.1 | 24.5 | 21.5 | 0.7 | 22.8 |
| -31.9 | 7.9 | 18.3 | 31.1 | 12.9 | -10.6 | 6.7 |
| -51.1 | 3.7 | 19.1 | 39.8 | 6.7 | -3.9 | 6.2 |
| -45.1 | 5.0 | 18.9 | 36.4 | 8.9 | -6.1 | 6.4 |
| -46.8 | 32.7 | 26.2 | 65.8 | 17.2 | -16.0 | 4.2 |
| -41.0 | 7.3 | 31.0 | 24.4 | 1.1 | -11.4 | -3.4 |
| -42.5 | 12.9 | 29.7 | 34.3 | 5.4 | -12.6 | -1.6 |
| -36.9 | 39.8 | 31.7 | 34.0 | 25.0 | -12.5 | 13.9 |
| -45.4 | -12.8 | 21.1 | 23.0 | 10.1 | 5.4 | 14.5 |
| -42.0 | 6.8 | 26.1 | 27.8 | 16.4 | -3.4 | 14.2 |

3. Sales and Current Profits (Continued)

| Ratio of Current Profit to Sales | %, % po |
|----------------------------------|---------|
|----------------------------------|---------|

| | | FY 2020 | | FY 2021 | |
|-------------------|------------------|---------|---------|------------|---------|
| | | | Changes | (Forecast) | Changes |
| | Manufacturing | 7.48 | 1.18 | 7.35 | 1.10 |
| Large Enterprises | Nonmanufacturing | 4.22 | 0.31 | 5.04 | 0.98 |
| | All industries | 5.59 | 0.68 | 6.04 | 1.06 |
| Medium-sized | Manufacturing | 4.93 | 0.41 | 4.89 | 0.32 |
| Enterprises | Nonmanufacturing | 3.03 | 0.32 | 3.25 | 0.17 |
| | All industries | 3.50 | 0.34 | 3.67 | 0.22 |
| | Manufacturing | 3.70 | 0.60 | 3.92 | 0.30 |
| Small Enterprises | Nonmanufacturing | 3.18 | 0.50 | 3.15 | -0.07 |
| | All industries | 3.30 | 0.53 | 3.33 | 0.02 |
| | Manufacturing | 6.39 | 0.95 | 6.34 | 0.84 |
| All Enterprises | Nonmanufacturing | 3.61 | 0.37 | 4.02 | 0.45 |
| | All industries | 4.53 | 0.56 | 4.81 | 0.60 |

| %, % | points | %, % points |
|------|--------|-------------|
|------|--------|-------------|

| 1H FY 2020 | 2H FY 2020 | | 1H FY 2021 | | 2H FY 2021 | |
|------------|------------|---------|------------|---------|------------|---------|
| | | Changes | (Forecast) | Changes | (Forecast) | Changes |
| 6.25 | 8.50 | 2.14 | 7.33 | 1.24 | 7.36 | 0.97 |
| 4.50 | 3.96 | 0.56 | 5.25 | 0.74 | 4.85 | 1.21 |
| 5.22 | 5.91 | 1.25 | 6.15 | 0.98 | 5.94 | 1.13 |
| 3.96 | 5.79 | 0.84 | 4.70 | 0.43 | 5.07 | 0.22 |
| 2.10 | 3.84 | 0.56 | 2.80 | 0.17 | 3.65 | 0.16 |
| 2.56 | 4.32 | 0.62 | 3.30 | 0.25 | 4.00 | 0.17 |
| 2.51 | 4.76 | 0.93 | 3.85 | 0.50 | 3.98 | 0.10 |
| 2.33 | 3.93 | 0.87 | 2.78 | 0.02 | 3.49 | -0.15 |
| 2.37 | 4.11 | 0.88 | 3.03 | 0.13 | 3.60 | -0.10 |
| 5.18 | 7.41 | 1.71 | 6.27 | 0.99 | 6.41 | 0.70 |
| 3.26 | 3.92 | 0.65 | 3.89 | 0.37 | 4.14 | 0.54 |
| 3.89 | 5.09 | 1.01 | 4.71 | 0.61 | 4.91 | 0.60 |

Net Income year-to-year % change

| | | FY 2020 | | FY 2021 | |
|-------------------|------------------|---------|---------------|------------|---------------|
| | | | Revision rate | (Forecast) | Revision rate |
| | Manufacturing | 23.1 | 24.8 | 2.3 | 27.6 |
| | Basic materials | 23.4 | 30.7 | 7.3 | 33.5 |
| Large Enterprises | Processing | 23.0 | 22.7 | 0.4 | 25.4 |
| | Nonmanufacturing | -47.4 | -6.8 | 47.4 | 22.9 |
| | All industries | -17.4 | 11.0 | 18.8 | 25.4 |
| Medium-sized | Manufacturing | -15.3 | 8.3 | 15.0 | 9.7 |
| Enterprises | Nonmanufacturing | -35.3 | 10.8 | 28.8 | 5.4 |
| | All industries | -28.9 | 9.8 | 23.5 | 6.9 |
| | Manufacturing | -12.0 | 23.3 | 28.8 | 7.4 |
| Small Enterprises | Nonmanufacturing | -20.9 | 19.8 | 14.5 | 4.2 |
| | All industries | -18.9 | 20.6 | 17.9 | 5.0 |
| | Manufacturing | 14.3 | 22.7 | 5.7 | 23.2 |
| All Enterprises | Nonmanufacturing | -39.6 | 2.7 | 34.7 | 14.6 |
| | All industries | -19.5 | 12.4 | 19.3 | 18.5 |

| 1H FY 2020 | 2H FY 2020 | | 1H FY 2021 | | 2H FY 2021 | |
|------------|------------|---------------|------------|---------------|------------|---------------|
| | | Revision rate | (Forecast) | Revision rate | (Forecast) | Revision rate |
| -35.6 | 238.4 | 47.8 | 22.3 | 28.5 | -11.6 | 26.8 |
| -39.5 | 640.2 | 72.2 | 15.0 | 14.4 | 1.1 | 57.6 |
| -33.9 | 185.2 | 41.0 | 25.3 | 34.8 | -16.0 | 17.3 |
| -47.3 | -47.5 | -17.3 | 25.4 | 14.0 | 82.6 | 34.3 |
| -41.6 | 35.9 | 21.6 | 23.7 | 21.2 | 14.1 | 30.0 |
| -39.7 | 15.0 | 18.5 | 40.3 | 11.2 | -1.4 | 8.4 |
| -64.0 | 3.1 | 14.9 | 64.1 | 7.9 | 12.2 | 3.7 |
| -56.3 | 7.1 | 16.2 | 53.7 | 9.2 | 7.3 | 5.2 |
| -60.6 | 72.8 | 29.7 | 122.1 | 11.2 | -8.3 | 4.0 |
| -48.8 | 9.9 | 29.5 | 33.1 | -0.8 | 5.0 | 7.8 |
| -51.8 | 21.0 | 29.6 | 51.6 | 2.6 | 1.6 | 6.9 |
| -38.2 | 162.6 | 42.4 | 29.7 | 24.5 | -10.3 | 21.9 |
| -50.4 | -24.2 | 3.2 | 31.6 | 9.8 | 37.5 | 19.3 |
| -45.2 | 27.1 | 22.3 | 30.7 | 16.4 | 10.4 | 20.5 |

4. Fixed Investment, etc.

Fixed Investment including Land Purchasing Expenses

year-to-year % change

| i inca investin | one morading band I aronasing bap | CHBCB | _ | year t | o year 70 change |
|-----------------|--|---------|---------------|------------|------------------|
| | | FY 2020 | | FY 2021 | |
| | | | Revision rate | (Forecast) | Revision rate |
| Large | Manufacturing | -8.8 | -5.9 | 13.3 | 3.4 |
| Enterprises | Nonmanufacturing | -8.1 | -3.9 | 7.4 | 0.3 |
| | All industries | -8.3 | -4.7 | 9.6 | 1.5 |
| Medium-sized | Manufacturing | -12.5 | -4.4 | 14.0 | 2.4 |
| Enterprises | Nonmanufacturing | -6.8 | -2.8 | -2.1 | 4.6 |
| | All industries | -8.9 | -3.4 | 3.6 | 3.8 |
| Small | Manufacturing | -12.4 | 0.8 | 2.3 | 4.2 |
| Enterprises | Nonmanufacturing | -6.3 | 4.1 | 0.2 | 13.3 |
| | All industries | -8.5 | 2.9 | 0.9 | 9.9 |
| | Manufacturing | -10.0 | -4.6 | 11.5 | 3.4 |
| All Enterprises | Nonmanufacturing | -7.5 | -2.4 | 4.5 | 3.1 |
| | All industries | -8.5 | -3.2 | 7.1 | 3.2 |
| | All industries including Financial institutions | -8.3 | -3.2 | 6.6 | 3.2 |
| (Memo) | All industries including Financial institutions and Holding companies, etc. | -9.7 | -3.2 | 6.3 | 3.2 |

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses

year-to-year % change

| | | | | | o jear to emange |
|-----------------|--|---------|---------------|------------|------------------|
| | | FY 2020 | | FY 2021 | |
| | | | Revision rate | (Forecast) | Revision rate |
| Large | Manufacturing | -6.9 | -3.5 | 10.3 | 3.5 |
| Enterprises | Nonmanufacturing | -10.8 | -6.5 | 10.4 | -0.6 |
| | All industries | -8.6 | -4.9 | 10.4 | 1.7 |
| Medium-sized | Manufacturing | -9.4 | -3.8 | 15.1 | 3.2 |
| Enterprises | Nonmanufacturing | -4.1 | -0.4 | 2.8 | 5.7 |
| | All industries | -6.3 | -1.8 | 7.6 | 4.6 |
| Small | Manufacturing | -11.5 | 0.7 | 6.7 | 3.7 |
| Enterprises | Nonmanufacturing | -8.9 | 2.7 | 3.6 | 12.9 |
| | All industries | -10.0 | 1.9 | 4.8 | 9.0 |
| | Manufacturing | -7.7 | -3.2 | 10.4 | 3.5 |
| All Enterprises | Nonmanufacturing | -9.4 | -4.1 | 8.0 | 2.4 |
| | All industries | -8.5 | -3.6 | 9.3 | 3.0 |
| | All industries including Financial institutions | -8.1 | -3.4 | 9.4 | 3.2 |
| (Memo) | All industries including Financial institutions and Holding companies, etc. | -8.8 | -3.5 | 9.2 | 3.1 |

Software Investment year-to-year % change

| | | FY 2020 | | FY 2021 | , |
|-----------------|---|----------|---------------|------------|---------------|
| | | 1 1 2020 | Revision rate | (Forecast) | Revision rate |
| Large | Manufacturing | -4.5 | -3.8 | 21.7 | 8.0 |
| Enterprises | Nonmanufacturing | -9.5 | -9.3 | 10.2 | -4.2 |
| | All industries | -7.8 | -7.5 | 14.3 | 0.0 |
| Medium-sized | Manufacturing | -5.3 | -4.8 | 55.5 | 15.1 |
| Enterprises | Nonmanufacturing | 8.3 | 13.5 | 7.8 | 15.3 |
| | All industries | 6.2 | 10.5 | 14.5 | 15.2 |
| Small | Manufacturing | -22.0 | -12.8 | 44.6 | 6.9 |
| Enterprises | Nonmanufacturing | -9.5 | -8.7 | 10.3 | 5.4 |
| | All industries | -13.3 | -9.8 | 19.7 | 5.9 |
| | Manufacturing | -5.9 | -4.5 | 25.6 | 8.5 |
| All Enterprises | Nonmanufacturing | -6.4 | -5.4 | 9.7 | -0.1 |
| | All industries | -6.2 | -5.1 | 14.7 | 2.7 |
| | All industries including Financial institutions | -7.4 | -3.0 | 16.1 | 5.0 |
| (Memo) | All industries including Financial institutions and Holding companies, etc. | -7.3 | -3.5 | 16.2 | 4.5 |

Notes: 1. "Fixed Investment including Land Purchasing Expenses" excludes software and R&D investment.

Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

| | | March 202 | 21 Survey | June 2021 Survey | | | |
|-----------------|------------------|-----------|-----------|------------------|---------|----------|---------|
| | | Actual | Forecast | Actual | | Forecast | |
| | | result | | result | Changes | | Changes |
| Large | Manufacturing | 6 | 4 | 1 | -5 | 1 | 0 |
| Enterprises | Nonmanufacturing | 2 | 2 | 3 | 1 | 2 | -1 |
| | All industries | 4 | 3 | 2 | -2 | 1 | -1 |
| Medium-sized | Manufacturing | 7 | 5 | 2 | -5 | 1 | -1 |
| Enterprises | Nonmanufacturing | 2 | 0 | 2 | 0 | 0 | -2 |
| | All industries | 4 | 2 | 2 | -2 | 0 | -2 |
| Small | Manufacturing | 8 | 5 | 5 | -3 | 2 | -3 |
| Enterprises | Nonmanufacturing | 0 | -2 | 0 | 0 | -3 | -3 |
| | All industries | 4 | 1 | 2 | -2 | 0 | -2 |
| | Manufacturing | 7 | 5 | 3 | -4 | 2 | -1 |
| All Enterprises | Nonmanufacturing | 1 | -1 | 1 | 0 | -1 | -2 |
| | All industries | 4 | 2 | 2 | -2 | 0 | -2 |

Land Purchasing Expenses

year-to-year % change

| | | FY 2020 | | FY 2021 | |
|-----------------|--|---------|---------------|------------|---------------|
| | | | Revision rate | (Forecast) | Revision rate |
| Large | Manufacturing | -4.8 | 1.4 | -9.1 | 28.3 |
| Enterprises | Nonmanufacturing | 31.2 | 17.1 | -18.2 | 2.1 |
| | All industries | 27.3 | 15.6 | -17.4 | 4.1 |
| Medium-sized | Manufacturing | -33.8 | 4.5 | -24.5 | 10.4 |
| Enterprises | Nonmanufacturing | -14.1 | -8.0 | -36.8 | 8.6 |
| | All industries | -16.8 | -6.8 | -35.4 | 8.8 |
| Small | Manufacturing | -16.3 | -9.2 | -40.3 | 14.3 |
| Enterprises | Nonmanufacturing | 18.9 | 8.5 | -17.7 | 13.5 |
| | All industries | 9.5 | 4.3 | -22.3 | 13.6 |
| | Manufacturing | -14.7 | -2.7 | -23.7 | 21.0 |
| All Enterprises | Nonmanufacturing | 19.6 | 11.0 | -20.8 | 5.0 |
| | All industries | 14.4 | 9.2 | -21.1 | 6.6 |
| | All industries including Financial institutions | 6.8 | 8.2 | -22.3 | 6.3 |
| (Memo) | All industries including Financial institutions and Holding companies, etc. | 4.5 | 9.3 | -22.3 | 7.5 |

R&D Investment

| | | FY 2020 | | FY 2021 | |
|-----------------|---|---------|---------------|------------|---------------|
| | | | Revision rate | (Forecast) | Revision rate |
| Large | Manufacturing | -5.6 | -1.4 | 6.6 | 3.4 |
| Enterprises | Nonmanufacturing | 0.3 | -5.1 | 4.6 | -2.4 |
| | All industries | -5.2 | -1.8 | 6.4 | 2.9 |
| Medium-sized | Manufacturing | 2.8 | -0.2 | 8.4 | 4.3 |
| Enterprises | Nonmanufacturing | 0.5 | 1.3 | 9.5 | 4.4 |
| | All industries | 2.4 | 0.0 | 8.6 | 4.3 |
| Small | Manufacturing | -2.6 | -1.2 | 10.5 | 1.4 |
| Enterprises | Nonmanufacturing | 0.5 | -6.8 | 52.0 | 19.1 |
| | All industries | -2.3 | -1.8 | 14.8 | 3.5 |
| | Manufacturing | -5.2 | -1.4 | 6.8 | 3.4 |
| All Enterprises | Nonmanufacturing | 0.3 | -4.7 | 6.4 | -1.1 |
| | All industries | -4.8 | -1.7 | 6.7 | 3.0 |
| | All industries including Financial institutions | -4.8 | -1.7 | 6.7 | 3.0 |
| (Memo) | All industries including Financial institutions and Holding companies, etc. | -3.8 | -1.6 | 7.0 | 3.0 |

^{2. &}quot;Holding companies, etc." indicates business consultants & pure holding companies.

5. Employment

Employment Conditions

DI ("excessive employment" - "insufficient employment"), % points

| | | March 20 | 21 Survey | June 2021 Survey | | | |
|-----------------|------------------|---------------|-----------|------------------|---------|----------|---------|
| | | Actual result | Forecast | Actual result | | Forecast | |
| | | | | | Changes | | Changes |
| Large | Manufacturing | 0 | -3 | -2 | -2 | -5 | -3 |
| Enterprises | Nonmanufacturing | -13 | -13 | -10 | 3 | -13 | -3 |
| | All industries | -5 | -8 | -7 | -2 | -8 | -1 |
| Medium-sized | Manufacturing | -2 | -6 | -9 | -7 | -13 | -4 |
| Enterprises | Nonmanufacturing | -17 | -20 | -18 | -1 | -21 | -3 |
| | All industries | -11 | -14 | -14 | -3 | -17 | -3 |
| Small | Manufacturing | -3 | -6 | -7 | -4 | -11 | -4 |
| Enterprises | Nonmanufacturing | -22 | -26 | -22 | 0 | -29 | -7 |
| | All industries | -15 | -18 | -16 | -1 | -21 | -5 |
| | Manufacturing | -2 | -6 | -7 | -5 | -10 | -3 |
| All Enterprises | Nonmanufacturing | -20 | -22 | -18 | 2 | -24 | -6 |
| | All industries | -12 | -16 | -14 | -2 | -17 | -3 |

Number of New Graduates Hired (All industries)

year-to-year % change

| | FY 2020 | | FY 2021 | | FY 2022 | |
|--|---------|---------------|------------|---------------|------------|---------------|
| | | Revision rate | (Forecast) | Revision rate | (Forecast) | Revision rate |
| Large Enterprises | -1.5 | 0.0 | -10.0 | -2.6 | -1.1 | - |
| Medium-sized Enterprises | -2.5 | 1.0 | -10.4 | 0.8 | 2.6 | - |
| Small Enterprises | -3.1 | -0.2 | -1.6 | 0.2 | 7.3 | - |
| All Enterprises | -2.4 | 0.2 | -6.8 | -0.6 | 3.3 | - |
| All Enterprises & Financial institutions | -2.5 | 0.2 | -6.8 | -0.6 | 3.0 | - |
| Manufacturing | -6.5 | -0.1 | -13.1 | -2.8 | 5.0 | - |
| Nonmanufacturing | -0.5 | 0.3 | -4.1 | 0.3 | 2.6 | - |
| Financial institutions | -4.4 | -0.1 | -5.8 | -0.1 | -1.0 | - |

(Note) "Number of New Graduates Hired" is surveyed only in June and December.

6. Corporate Finance

Financial Position (All industries)

DI ("easy" - "tight"), % points

| | March 20 | 21 Survey | June 2021 Survey | | |
|--------------------------|---------------|-----------|------------------|---------|--|
| | Actual result | Forecast | Actual result | | |
| | | | | Changes | |
| Large Enterprises | 14 | | 15 | 1 | |
| Medium-sized Enterprises | 11 | | 14 | 3 | |
| Small Enterprises | 6 | | 8 | 2 | |
| All Enterprises | 9 | | 11 | 2 | |
| Manufacturing | 11 | | 13 | 2 | |
| Nonmanufacturing | 8 | | 10 | 2 | |

Lending Attitude of Financial Institutions (All industries)

DI ("accommodative" - "severe"), % points

| | March 20 | 21 Survey | June 2021 Survey | | |
|--------------------------|---------------|-----------|------------------|---------|--|
| | Actual result | Forecast | Actual result | | |
| | | | | Changes | |
| Large Enterprises | 16 | | 16 | 0 | |
| Medium-sized Enterprises | 21 | | 21 | 0 | |
| Small Enterprises | 19 | | 19 | 0 | |
| All Enterprises | 18 | | 18 | 0 | |
| Manufacturing | 18 | | 20 | 2 | |
| Nonmanufacturing | 18 | | 18 | 0 | |

Change in Interest Rate on Loans (All industries)

DI ("rise" - "fall"), % points

| DI ("rise" - "fall"), % points | | | | | | | |
|--------------------------------|---------------|-----------|------------------|---------------|---|---------|--|
| | March 20 | 21 Survey | June 2021 Survey | | | | |
| | Actual result | Forecast | Actual result | Actual result | | | |
| | | | | Changes | | Changes | |
| Large Enterprises | 3 | 5 | 2 | -1 | 5 | 3 | |
| Medium-sized Enterprises | 1 | 6 | 0 | -1 | 5 | 5 | |
| Small Enterprises | -2 | 4 | -1 | 1 | 4 | 5 | |
| All Enterprises | -1 | 5 | 0 | 1 | 5 | 5 | |
| Manufacturing | 0 | 5 | 0 | 0 | 4 | 4 | |
| Nonmanufacturing | -1 | 4 | -1 | 0 | 5 | 6 | |

Conditions for CP Issuance (All industries) <Based on CP-Issuing Enterprises>

DI ("easy" - "severe"), % points

| | March 20 | 21 Survey | June 202 | 1 Survey |
|-------------------|---------------|-----------|---------------|----------|
| | Actual result | Forecast | Actual result | |
| | | | | Changes |
| Large Enterprises | 24 | | 24 | 0 |

7. Inflation Outlook of Enterprises

(Reference) The Average of Enterprises' Inflation Outlook

%, % points

| | | • | | Output Prices (Rate of Changes Relative to the Current Level) | | General (Annual Percen | |
|-------------|------------|----------------|---------------------|---|---------|---------------------------|---------|
| | | | | | Changes | | Changes |
| | | 1 year ahead | Previous projection | -0.1 | 0.2 | 0.3 | 0.1 |
| | | i year anead | Current projection | 0.2 | 0.3 | 0.4 | 0.1 |
| | Manu- | 3 years ahead | Previous projection | -0.3 | 0.2 | 0.5 | 0.1 |
| | facturing | 3 years allead | Current projection | -0.1 | 0.2 | 0.6 | 0.1 |
| | | 5 years ahead | Previous projection | -0.4 | 0.2 | 0.6 | 0.1 |
| Large | | 3 years allead | Current projection | 0.1 | 0.5 | 0.7 | 0.1 |
| Enterprises | | 1 year ahead | Previous projection | 0.2 | -0.1 | 0.2 | 0.0 |
| | | i year anead | Current projection | 0.4 | 0.2 | 0.3 | 0.1 |
| | Nonmanu- | 3 years ahead | Previous projection | 0.9 | 0.3 | 0.4 | 0.0 |
| | facturing | 5 years allead | Current projection | 1.0 | 0.1 | 0.5 | 0.1 |
| | | 5 years ahead | Previous projection | 1.3 | 0.2 | 0.6 | 0.0 |
| | | 3 years allead | Current projection | 1.4 | 0.1 | 0.6 | 0.0 |
| | | 1 year ahead | Previous projection | 0.3 | 0.3 | 0.5 | 0.2 |
| | | i year anead | Current projection | 0.8 | 0.5 | 0.8 | 0.3 |
| | Manu- | 3 years ahead | Previous projection | 1.3 | 0.5 | 0.9 | 0.2 |
| | facturing | 3 years aneau | Current projection | 1.6 | 0.3 | 1.1 | 0.2 |
| | | 5 years ahead | Previous projection | 1.9 | 0.2 | 1.1 | 0.1 |
| Small | | 3 years allead | Current projection | 2.0 | 0.1 | 1.2 | 0.1 |
| Enterprises | | 1 year ahead | Previous projection | 0.2 | 0.2 | 0.5 | 0.1 |
| | | i year anead | Current projection | 0.5 | 0.3 | 0.6 | 0.1 |
| | Nonmanu- | 3 years ahead | Previous projection | 1.1 | 0.2 | 0.8 | 0.0 |
| | facturing | 5 years allead | Current projection | 1.4 | 0.3 | 1.0 | 0.2 |
| | | 5 years ahead | Previous projection | 2.0 | 0.3 | 1.1 | 0.1 |
| | | 3 years allead | Current projection | 2.1 | 0.1 | 1.2 | 0.1 |
| | | 1 year ahead | Previous projection | 0.2 | 0.3 | 0.4 | 0.1 |
| | | i year anead | Current projection | 0.5 | 0.3 | 0.6 | 0.2 |
| All | All | 3 years ahead | Previous projection | 0.9 | 0.3 | 0.8 | 0.1 |
| Enterprises | industries | 5 years allead | Current projection | 1.1 | 0.2 | 0.9 | 0.1 |
| | | 5 years ahead | Previous projection | 1.5 | 0.2 | 1.0 | 0.1 |
| | | J years allead | Current projection | 1.7 | 0.2 | 1.1 | 0.1 |

II. Financial Institutions, Business Consultants & Pure Holding Companies

Number of Sample Enterprises

| | Total | Response rate |
|---|-------|---------------|
| Financial institutions | 203 | 98.0% |
| Business consultants & pure holding companies | 161 | 88.2% |

Responding Period: May 27 to June 30

1. Business Conditions of Financial Institutions

Business Conditions

DI ("favorable" - "unfavorable"), % points

| | March 20 | 21 Survey | June 2021 Survey | | | |
|--|---------------|-----------------------------|------------------|---------|----------|---------|
| | Actual result | sult Forecast Actual result | | | Forecast | |
| | | | | Changes | | Changes |
| Banks | 8 | 3 | 7 | -1 | 2 | -5 |
| Financial institutions for cooperative organizations | 0 | -5 | -3 | -3 | -3 | 0 |
| Financial products transaction dealers | 25 | 32 | 17 | -8 | 17 | 0 |
| Insurance companies | 10 | 7 | 17 | 7 | 15 | -2 |
| Non-deposit money corporations | 5 | -11 | -5 | -10 | 0 | 5 |
| Financial institutions | 9 | 5 | 8 | -1 | 5 | -3 |

Production Capacity

DI ("excessive capacity" - "insufficient capacity"), % points

| | March 2021 Survey | | June 2021 Survey | | | ity), 70 points |
|--|-------------------|------------------------|------------------|---------------|----|------------------|
| | Actual result | Actual result Forecast | | Actual result | | |
| | | | | Changes | | Changes |
| Banks | 3 | 3 | 4 | 1 | 3 | -1 |
| Financial institutions for cooperative organizations | 0 | 0 | 3 | 3 | 3 | 0 |
| Financial products transaction dealers | -4 | -4 | -4 | 0 | -4 | 0 |
| Insurance companies | 5 | 5 | 3 | -2 | 3 | 0 |
| Non-deposit money corporations | -10 | -5 | -10 | 0 | -5 | 5 |
| Financial institutions | 1 | 1 | 1 | 0 | 1 | 0 |

Employment Conditions

DI ("excessive employment" "insufficient employment") % nointe

| Di (excessive employment - msurrelent employment), 70 point | | | | | | |
|---|---------------|-----------|------------------|---------|----------|---------|
| | March 202 | 21 Survey | June 2021 Survey | | | |
| | Actual result | Forecast | Actual result | | Forecast | |
| | | | | Changes | | Changes |
| Banks | 0 | 2 | 3 | 3 | 3 | 0 |
| Financial institutions for cooperative organizations | -11 | -5 | -5 | 6 | -16 | -11 |
| Financial products transaction dealers | -18 | -14 | -11 | 7 | -14 | -3 |
| Insurance companies | -5 | -5 | -13 | -8 | -13 | 0 |
| Non-deposit money corporations | 0 | -5 | -10 | -10 | -15 | -5 |
| Financial institutions | -6 | -4 | -5 | 1 | -8 | -3 |

Notes: 1. Response rate of financial institutions = The number of institutions that responded to the question on business conditions / the number of sample institutions * 100

2. Response rate of business consultants & pure holding companies = The number of enterprises that responded to the question on fixed investment / the number of sample enterprises * 100

2. Fixed Investment of Financial Institutions, Business Consultants & Pure Holding Companies

Fixed Investment including Land Purchasing Expenses

year-to-year % change

| | FY 2020 | | FY 2021 | |
|--|---------|---------------|------------|---------------|
| | | Revision rate | (Forecast) | Revision rate |
| Financial institutions | -2.0 | -3.2 | -5.7 | 2.7 |
| Banks | -21.7 | -5.0 | -10.6 | -2.0 |
| Financial institutions for cooperative organizations | 53.7 | -3.4 | -34.2 | -0.6 |
| Financial products transaction dealers | -1.5 | 17.3 | 14.9 | -3.1 |
| Insurance companies | 16.2 | -3.0 | 11.1 | 12.1 |
| Non-deposit money corporations | -8.2 | 0.1 | -0.4 | -3.9 |
| Business consultants & pure holding companies | -59.3 | -2.4 | -18.6 | 7.3 |

Software, R&D, and Fixed Investment excluding Land Purchasing Expenses Financial institutions -0.8 0.4 11.2 7.7 Banks 3.7 -4.2 2.9 1.9 -5.1 14.0 Financial institutions for cooperative organizations -2.0 -2.2 Financial products transaction dealers 1.4 10.5

1.6 -5.3 19.3 22.5 Insurance companies 5.1 6.6 Non-deposit money corporations -24.9 -3.9 14.8 -8.3 Business consultants & pure holding companies -34.6 -7.1 -0.9

Software Investment

year-to-year % change

| Financial institutions | -10.2 | 2.4 | 19.5 | 10.7 |
|--|-------|-------|------|-------|
| Banks | -11.9 | -3.5 | 17.2 | 5.7 |
| Financial institutions for cooperative organizations | -22.1 | -4.9 | 72.9 | 5.5 |
| Financial products transaction dealers | 2.1 | 9.0 | -6.3 | -6.0 |
| Insurance companies | -0.7 | 9.5 | 20.9 | 26.3 |
| Non-deposit money corporations | -34.0 | -6.2 | 25.8 | -11.0 |
| Business consultants & pure holding companies | -5.5 | -11.3 | 18.0 | -4.0 |

Land Purchasing Expenses

year-to-year % change

| Financial institutions | -54.8 | -10.1 | -47.8 | -0.4 |
|--|-------|-------|--------|-------|
| Banks | -96.3 | -12.0 | 75.0 | 35.5 |
| Financial institutions for cooperative organizations | 827.0 | -0.1 | -93.8 | -15.3 |
| Financial products transaction dealers | NA | NA | NA | NA |
| Insurance companies | 3.3 | -19.9 | -15.2 | -6.4 |
| Non-deposit money corporations | NA | NA | -100.0 | NA |
| Business consultants & pure holding companies | -56.4 | 268.4 | -18.1 | 225.2 |

R&D Investment

| Financial institutions | 4.3 | 6.9 | 8.7 | 16.5 |
|--|-------|-------|--------|-------|
| Banks | NA | NA | NA | NA |
| Financial institutions for cooperative organizations | NA | NA | NA | NA |
| Financial products transaction dealers | -51.5 | 0.0 | -100.0 | NA |
| Insurance companies | 7.8 | 8.6 | 0.0 | 8.6 |
| Non-deposit money corporations | -42.0 | -24.1 | 251.9 | 167.2 |
| Business consultants & pure holding companies | 81.0 | 2.4 | 17.8 | 1.6 |

III. Overseas Business Activities

Number of Sample Enterprises

| | Enterprises | Response rate |
|------------------|-------------|---------------|
| Manufacturing | 399 | 97.0% |
| Basic materials | 145 | 98.6% |
| Processing | 254 | 96.1% |
| Nonmanufacturing | 197 | 89.3% |
| All industries | 596 | 94.5% |

Responding Period: May 27 to June 30

1. Sales and Current Profits

Consolidated Sales year-to-year % change

| Consolidated Sales year-to-year % chang | | | | |
|---|------------------|---------|------------|--|
| | | FY 2020 | FY 2021 | |
| | | | (Forecast) | |
| | Manufacturing | -6.8 | 7.3 | |
| | Basic materials | -4.4 | 6.2 | |
| Overseas Sales | Processing | -7.5 | 7.6 | |
| | Nonmanufacturing | -12.0 | 7.8 | |
| | All industries | -8.1 | 7.4 | |
| | Manufacturing | -8.2 | 10.0 | |
| | Basic materials | -11.0 | 12.6 | |
| Domestic Sales | Processing | -6.6 | 8.5 | |
| | Nonmanufacturing | -7.1 | 0.7 | |
| | All industries | -7.6 | 4.7 | |
| | Manufacturing | -7.5 | 8.6 | |
| | Basic materials | -8.4 | 10.0 | |
| Total Sales | Processing | -7.1 | 8.0 | |
| | Nonmanufacturing | -8.1 | 2.1 | |
| | All industries | -7.8 | 5.7 | |
| | Manufacturing | 51.00 | 50.39 | |
| Share of Overseas | Basic materials | 40.96 | 39.54 | |
| Sales in Total Sales | Processing | 55.08 | 54.88 | |
| | Nonmanufacturing | 19.73 | 20.83 | |
| | All industries | 37.08 | 37.67 | |

Consolidated Current Profits

year-to-year % change

| | jum to jum to cominge | | |
|--|-----------------------|---------|------------|
| | | FY 2020 | FY 2021 |
| | | | (Forecast) |
| | Manufacturing | 13.0 | 15.3 |
| | Basic materials | 26.1 | 19.2 |
| | Processing | 8.7 | 13.7 |
| | Nonmanufacturing | -32.9 | 25.5 |
| | All industries | -8.6 | 18.8 |

<Ref.> Average of predicted exchange rates expected by all industries for overall businesses

| | | FY 2020 | FY 2021 |
|------------------------------------|-------------------|---------|---------|
| U.S.dollar-yen (Yen/U.S.dollar) | March 2021 Survey | 106.61 | 105.64 |
| | June 2021 Survey | 106.56 | 105.85 |
| Euro-yen | March 2021 Survey | 121.42 | 122.64 |
| (Yen/Euro) | June 2021 Survey | 122.51 | 124.7 |

2. Fixed Investment

Consolidated Fixed Investment

year-to-year % change

| | | FY 2020 | FY 2021 |
|-------------------------|------------------|---------|------------|
| | | | (Forecast) |
| | Manufacturing | -12.9 | 13.7 |
| Overseas Fixed | Basic materials | -11.5 | 14.5 |
| Investment | Processing | -13.5 | 13.5 |
| | Nonmanufacturing | -14.2 | 21.0 |
| | All industries | -13.3 | 15.7 |
| | Manufacturing | -10.8 | 11.5 |
| Domestic Fixed | Basic materials | -7.9 | 9.8 |
| Investment | Processing | -12.6 | 12.7 |
| | Nonmanufacturing | -5.2 | 0.7 |
| | All industries | -7.6 | 5.1 |
| | Manufacturing | -11.6 | 12.3 |
| Total Fixed | Basic materials | -9.0 | 11.1 |
| Investment | Processing | -12.9 | 13.0 |
| | Nonmanufacturing | -6.4 | 3.2 |
| | All industries | -9.0 | 7.6 |
| | Manufacturing | 35.81 | 36.26 |
| Share of Overseas Fixed | Basic materials | 28.08 | 28.94 |
| Investment in Total | Processing | 40.05 | 40.22 |
| Fixed Investment | Nonmanufacturing | 12.06 | 14.14 |
| | All industries | 23.59 | 25.35 |

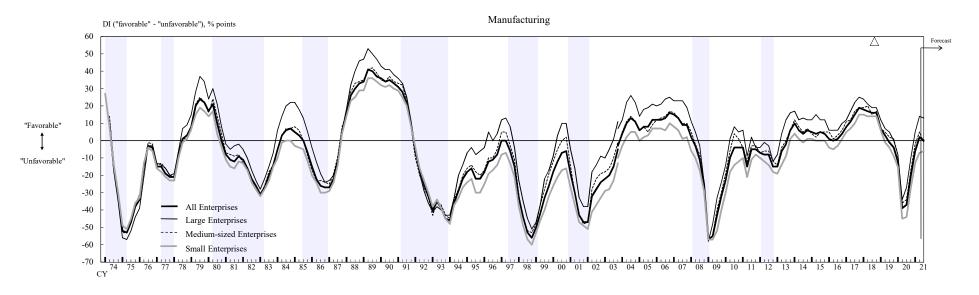
Notes: 1. 596 sample enterprises include 533 of overlapping sample enterprises with the " I . All Enterprises" and 55 of overlapping sample enterprises with " II . Financial institutions, Business consultants & pure holding companies."

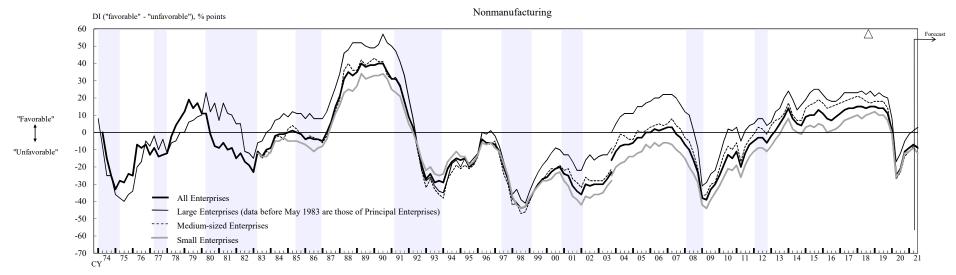
^{2.} Response rate = The number of enterprises that responded to the question on total sales / the number of sample enterprises * 100

(Reference Charts)

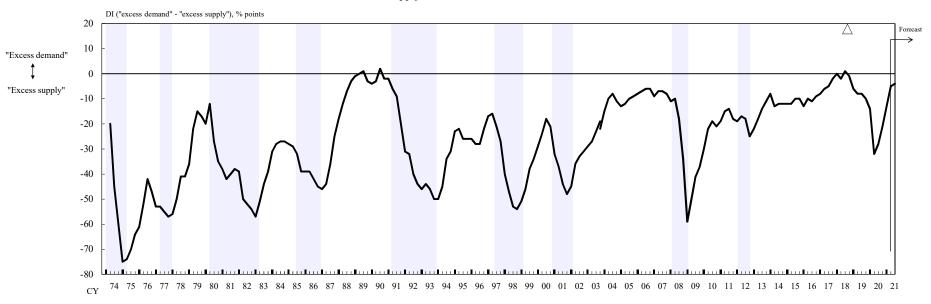
- Notes: 1. Shaded areas indicate periods of recession (according to the Cabinet Office), and the triangles on the right top corner of the charts show the recent peak, October 2018.
 - 2. There is a discontinuity between the figures up to the December 2003 survey and those from the March 2004 survey (as for the December 2003 survey, the results of preliminary survey based on "Capital" are also shown).

[Business Conditions]

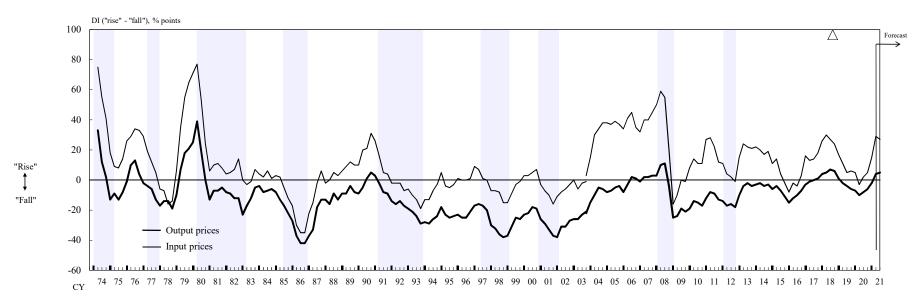




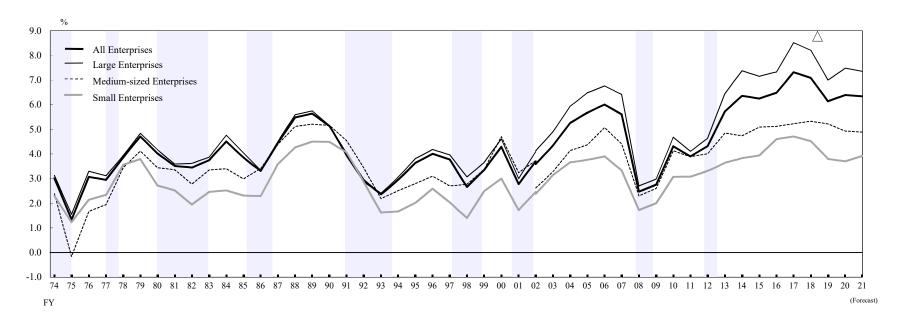
Domestic Supply and Demand Conditions for Products and Services



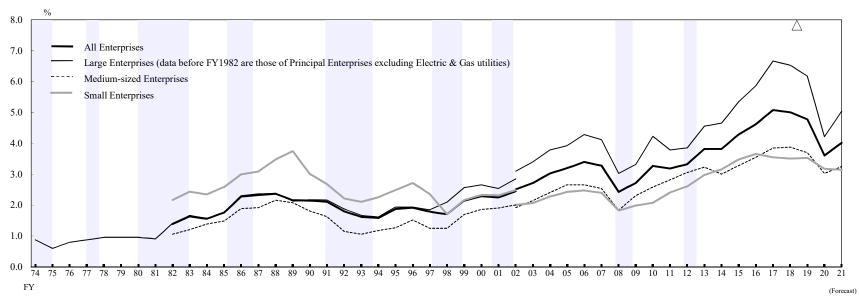
Prices



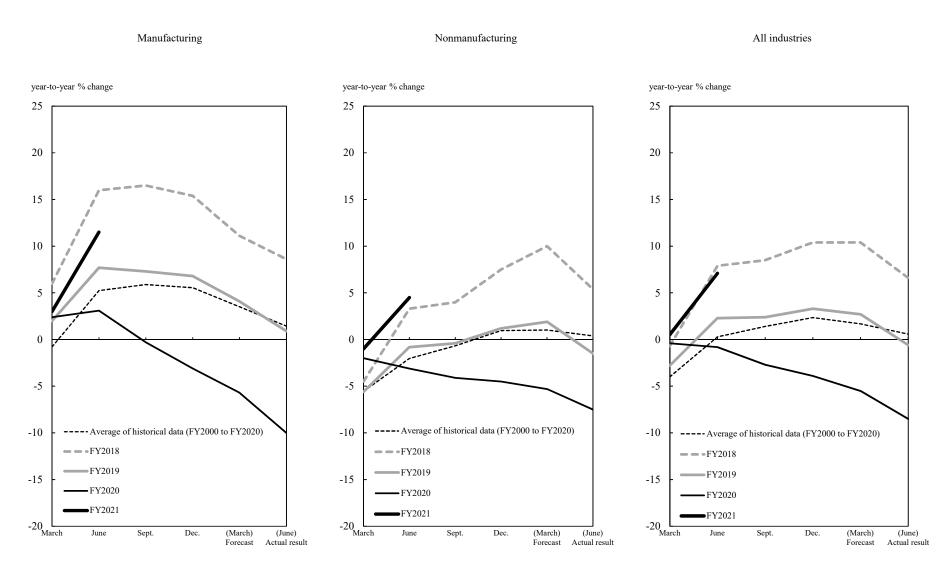
Manufacturing



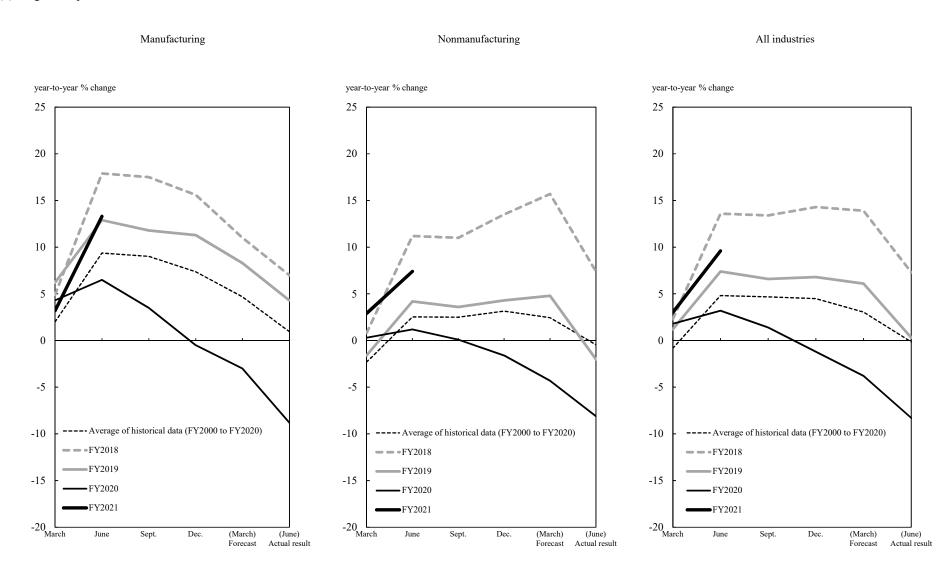
Nonmanufacturing



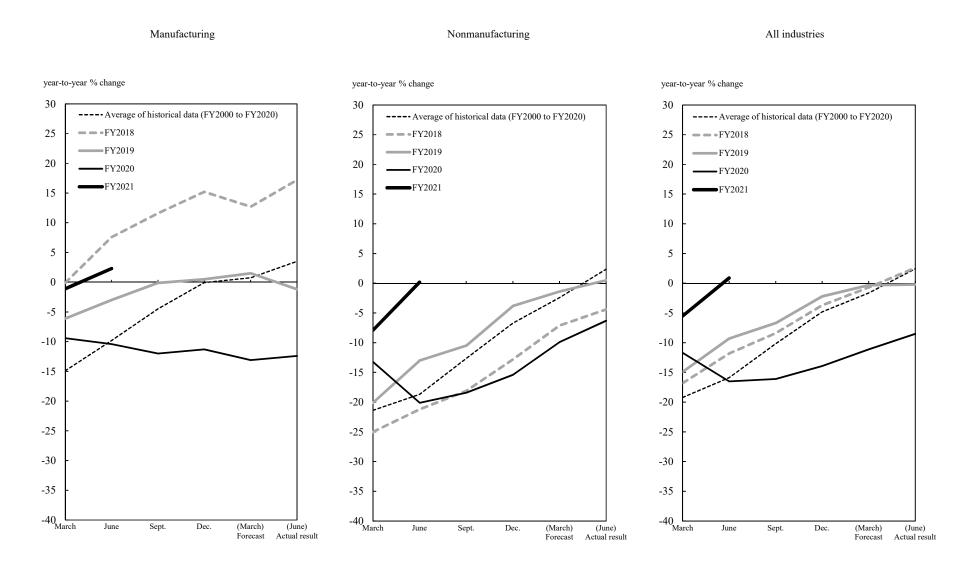
(1) All Enterprises



(2) Large Enterprises

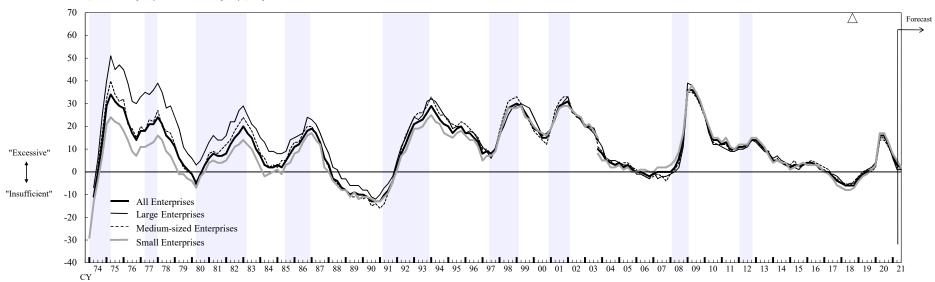


(3) Small Enterprises

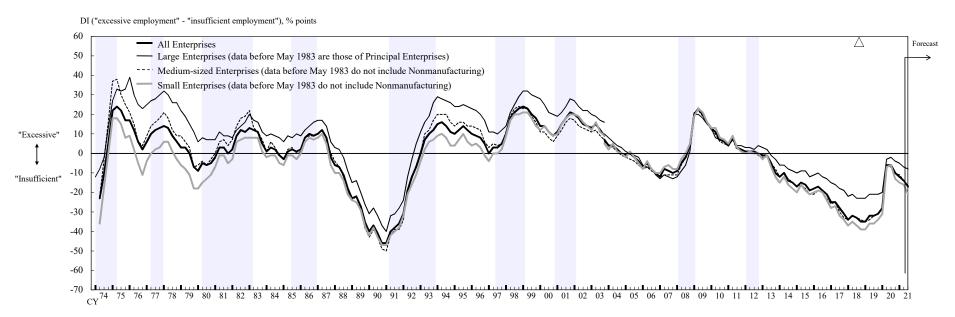


[Production Capacity (Manufacturing)]

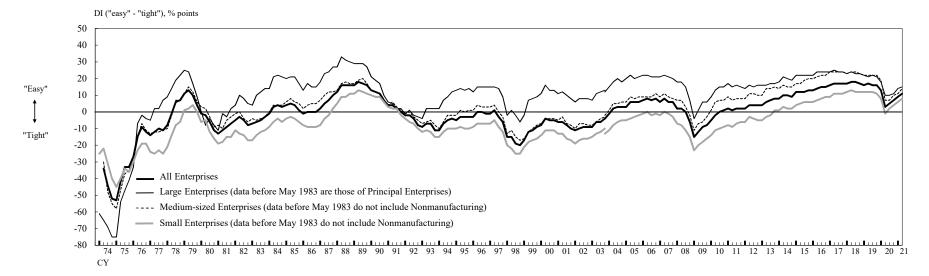
DI ("excessive capacity" - "insufficient capacity"), % points



[Employment Conditions (All industries)]



Financial Position



Lending Attitude of Financial institutions

